



ATLAS
MAPPING®



VISION®

Territory Checker Pilot

What is Territory Checker?

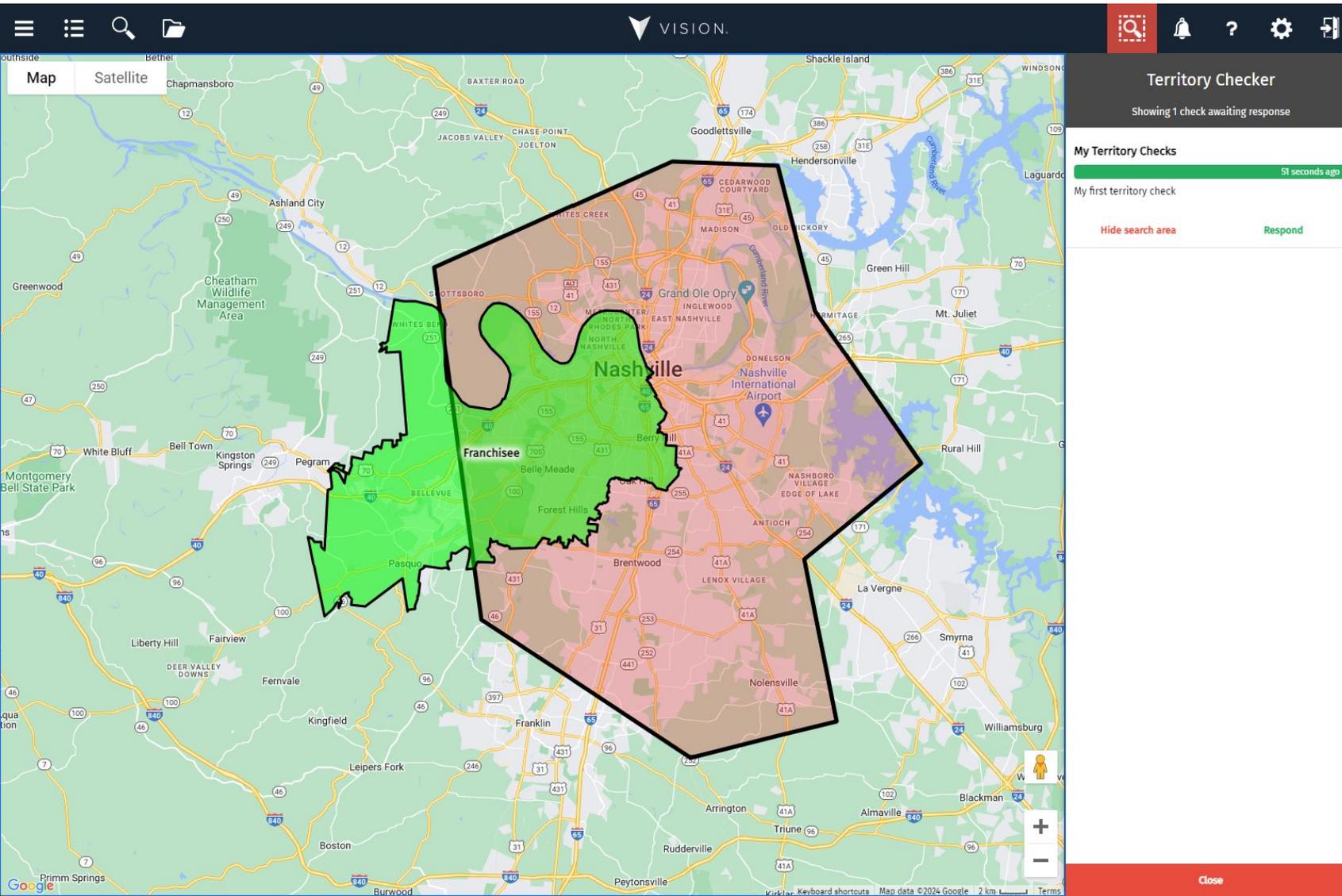
This brand-new unique feature allows a franchisee to easily draw the precise area they are interested in buying a franchise and send it to you. Vision users are then able to overlay this search area with their territory network to see if they have anything available to sell. Easy!

We've been told that there are hundreds of thousands, if not millions of territory checks happening every year. And all of these are just being submitted as some text in a message or email, and franchisors are left scratching their heads trying to figure out where the franchisee is talking about. On top of that, on average, one in three territory checks comes back as a "nothing available" to the franchisee. With so much time being wasted, we decided it was time to make things right.

This first release will be a pilot program to make sure we iron out the kinks before officially going live.



How does it work



The screenshot displays the Vision mapping software interface. The main map shows a satellite view of Nashville, Tennessee, with a large green territory outline overlaid. The territory is labeled 'Franchisee' and covers areas including Belle Meade, Forest Hills, and parts of the city. The map includes various navigation and tool icons at the top and bottom. On the right side, a 'Territory Checker' sidebar is open, showing a notification for a pending check and a list of 'My Territory Checks'.

Territory Checker
Showing 1 check awaiting response

My Territory Checks

- My first territory check (51 seconds ago)

[Hide search area](#) [Respond](#)

Franchisors and agents create a link for prospects to draw their search area.

As a franchisor, you'll be informed when a prospect has completed their search area and if any agents you're working with have submitted a search area to you.

You'll be able to see this search in Vision and you can compare it to your territories. You'll have all of the normal Vision tools during this viewing mode. So, you can explore creating or editing territories whilst viewing the search area.

Agents, when a prospect has completed a search area, you get to choose which franchisors (of those that gave you permission) to send the check to. Your prospect remains anonymous throughout the process.

What does the pilot look like?

Join date
**Anytime
during the
pilot**

Start date
26th Feb 2024

Existing Vision
subscribers add it
to your system via
request

Non-Vision
subscribers,
contact us to set
up a Vision trial

There will be no
charge for
Territory Checker
during the pilot

End date
31st May 2024

Join the
program
[HERE](#)